

1440 MM

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EXAMPLE OFFER · BATHROOM RENOVATION · CROATIA

Example offer structure for bathroom renovation in Croatia

A practical example showing how scope, assumptions, material status, additional works, documentation and handover should be separated before works start.

1. Purpose of this example

This document is not a final price list. It shows how a written offer can be structured so the investor understands what is included, what is excluded, which items depend on the real condition and which decisions remain open.

2. Project context and assumptions

A clear offer should start with property type, location, access, bathroom size, existing condition, photos received, desired finish level and whether the property is used for private living, rental or tourism.

Example: apartment bathroom in Croatia - existing tiles, unknown installation condition, owner abroad, photos received, final tile and sanitary selection still open.

3. Defined scope boundaries

The offer should separate agreed works from items that are not included. This may include demolition, waste handling, substrate preparation, waterproofing, tile installation, drywall works, painting, mounting, final details and cleaning.

4. Work package structure

Instead of one vague number, the offer should be grouped into work packages: preparation and protection, removal of old layers, substrate repair, waterproofing, tile works, installation support, finishing details, waste and logistics, photo record and handover.

5. Material status and BOM logic

Materials should be marked clearly: supplied by the contractor, selected by the investor, or calculated after selection. A basic BOM can include tiles, profiles, adhesives, grout, waterproofing material, paint, sanitary fixtures, accessories and consumables.

6. Additional works rule

The offer should state how additional works are handled if hidden problems appear. For example: damaged substrate, old installations, moisture, uneven surfaces or changes in investor selection.

7. Workflow and approvals

A responsible workflow normally follows this order: inquiry, photos and data, scope, written offer, confirmation, agreed advance payment if applicable, execution, photo documentation, invoice and handover.

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8. Why this helps foreign owners

For owners in Zadar, Šibenik, Dalmatia, Osijek or abroad, this structure reduces ambiguity. It helps compare offers based on the same scope instead of comparing numbers that may not include the same work.

Send photos and a short description

Use WhatsApp for first contact and photos. Use the web form or e-mail for a more complete formal inquiry.

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